

# WEBINAR

## Global battery costs: Tracking a disruptive industry with the Curation Battery Cost Curve Model

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Sponsored by



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Global battery cost

# Tracking the disruptive battery industry with the Curation Battery Cost Model

Webinar

September 2021

# Your McKinsey team today ...

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## ... and our work in the battery space

**Serve clients  
across the battery  
value chain**

**Own proprietary  
assets, models and  
databases**

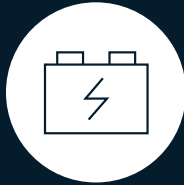


**Have a global team  
with 170+ battery  
enthusiasts**

**Connect and convene  
clients and collaborate  
with industry-leading  
associations**

# The future of batteries: six hypotheses

1



Stationary energy storage systems need bespoke pack solutions, but will use the same cells as electric cars

2



China will remain the global powerhouse for battery cell making, but the growth is in Europe and the US

3



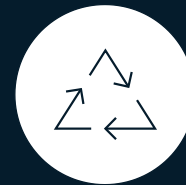
While supplies of some materials could be temporary limited, this will not constrain the growth of the battery industry

4



LFP is here to stay and best suited for stationary storage applications

5



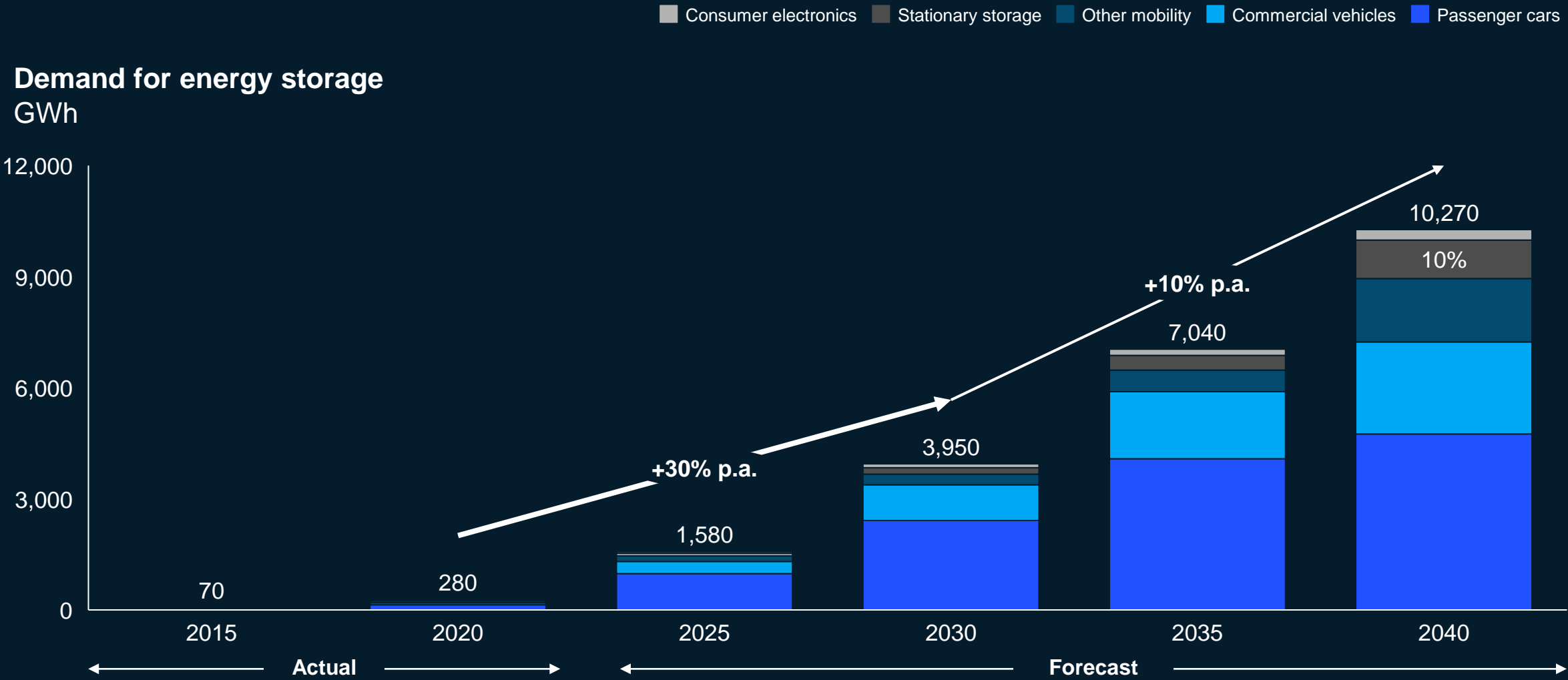
Second life in stationary has potential – but needs scale, smart product design and optimized logistics

6



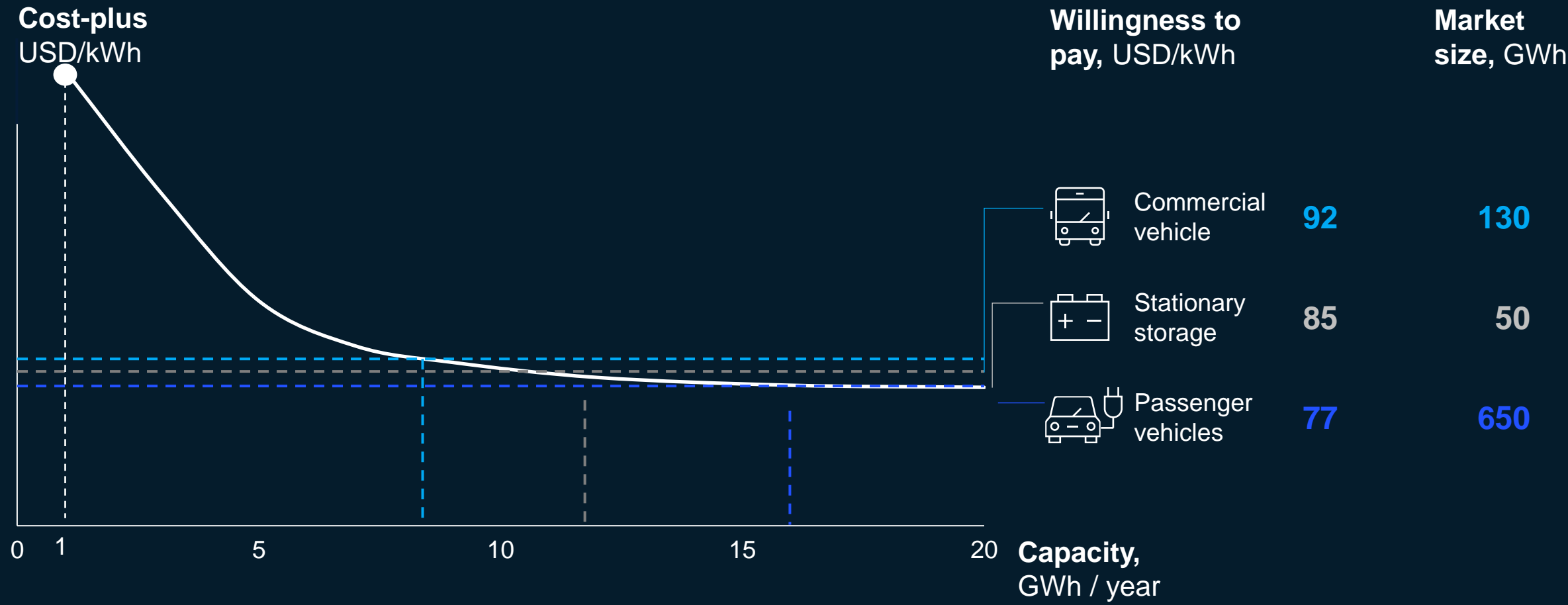
Clean energy and recycled materials can reduce batteries' CO<sub>2</sub> footprint by >80%

# 1. Demand for lithium-ion batteries will be driven by mobility applications, but other segments account for an important share



# 1. In stationary energy storage, price pressure makes use of mass-market cells attractive – bespoke solutions feasible on pack level

2025 cell “cost-plus” for various factory sizes vs. willingness to pay



# 1. Five key dynamics shape the market for battery packs across the different end-use applications

Market dynamics for battery pack production



## Growth across segments

Fast-progressing electrification drives size of high-volume segments

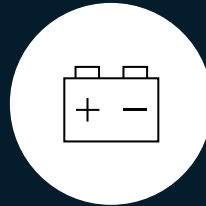
Former niches develop into volume segments



## In-sourcing in volume segments

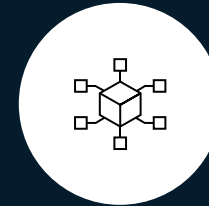
Volume OEMs insource pack production

Smaller players and product lines still benefit from external pack producers



## New bespoke niches

Clients in niche segments require bespoke solutions, but lack the expertise and scale for in-house production



## Increased modularity

Modular battery pack approaches for bespoke pack offerings based on standardized cells



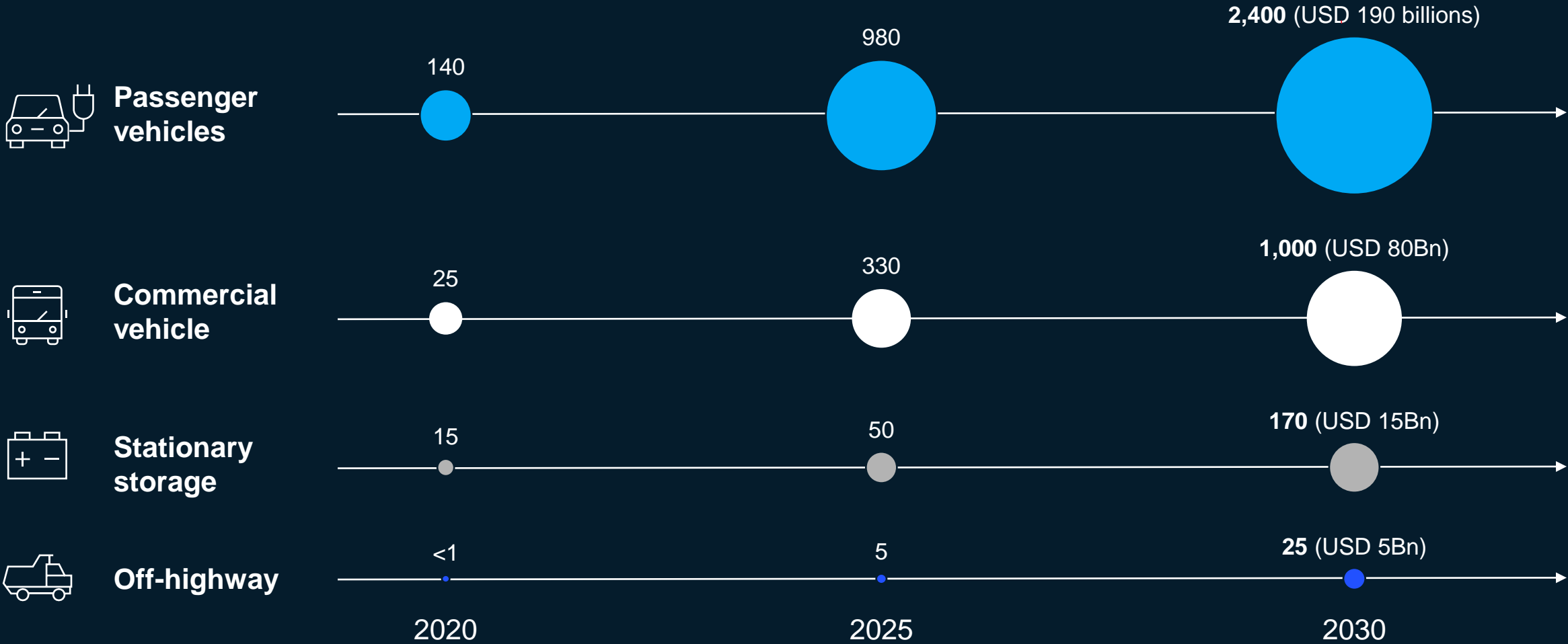
## Evolving player landscape

Small players looking to grow

Consolidation expected as scale is critical for competitiveness

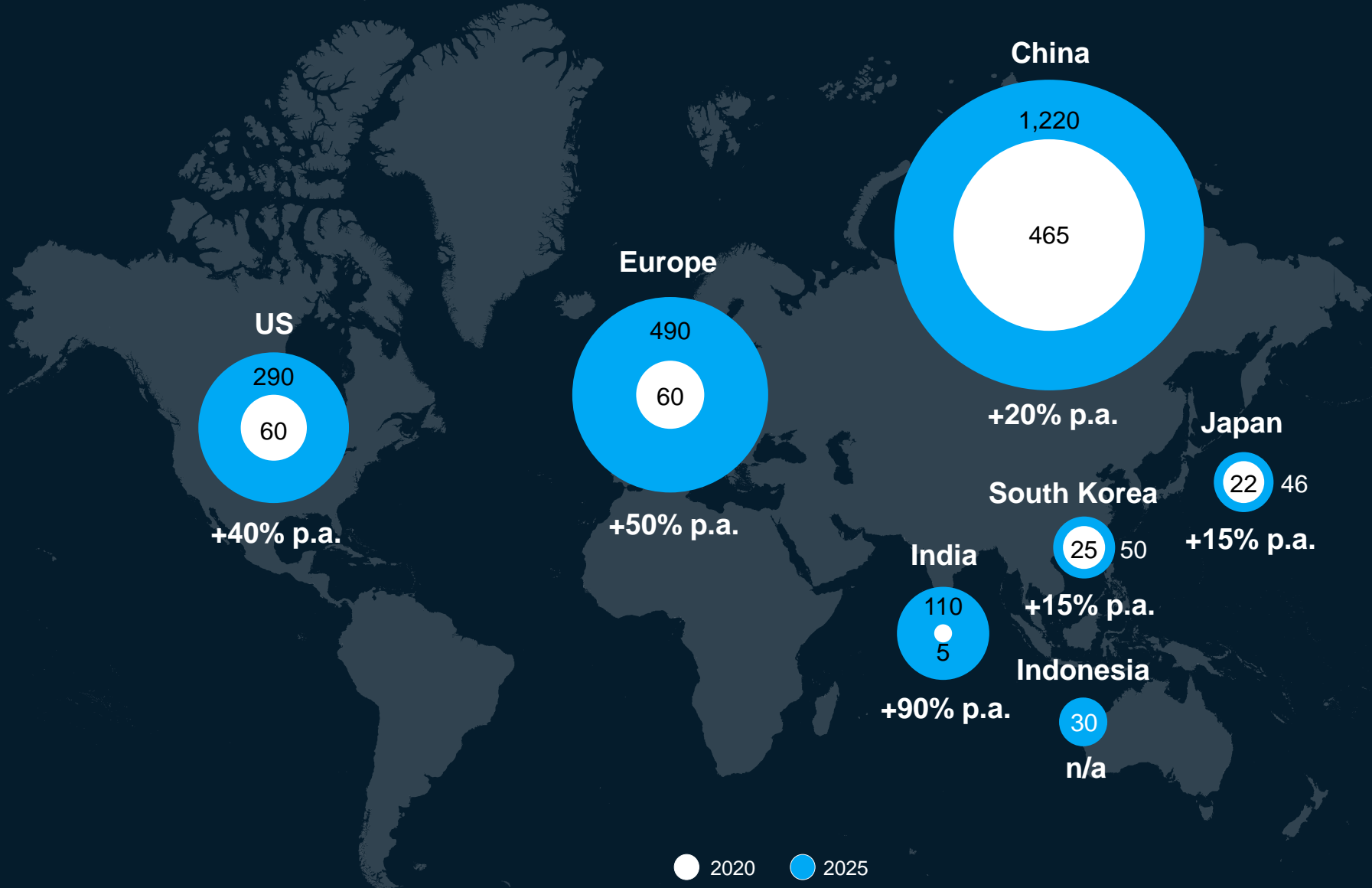
# 1. With fast-progressing electrification, current niche segments are developing into volume markets

Market size by year and segment (selected), GWh (approximated)

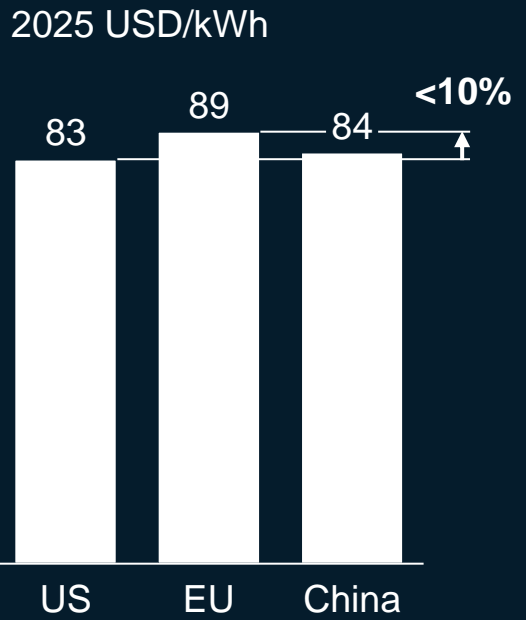


# 2. New gigafactories have been announced in the EU and US, with cell production localizing to serve regional demand

Global LiB cell capacity announcements, GWh



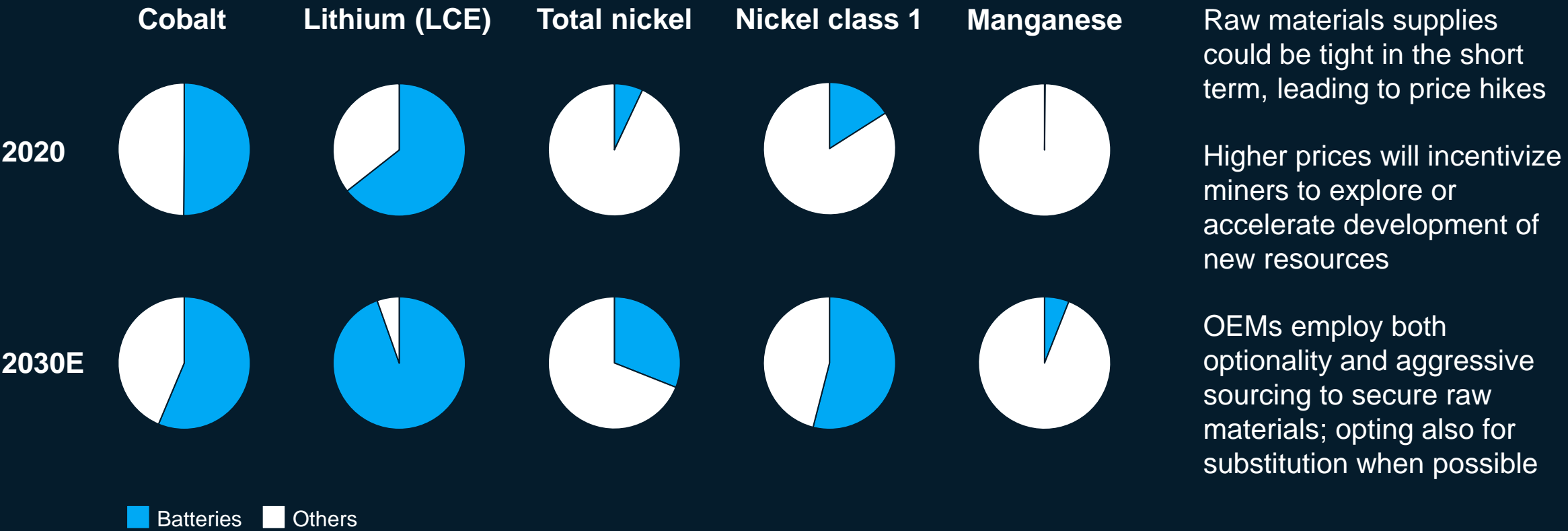
## Estimated battery cost in different regions



Cost difference across regions is limited to less than 10%

### 3. Some raw materials are highly impacted by the battery demand growth, leading to risks of shortage if supply does not keep the pace

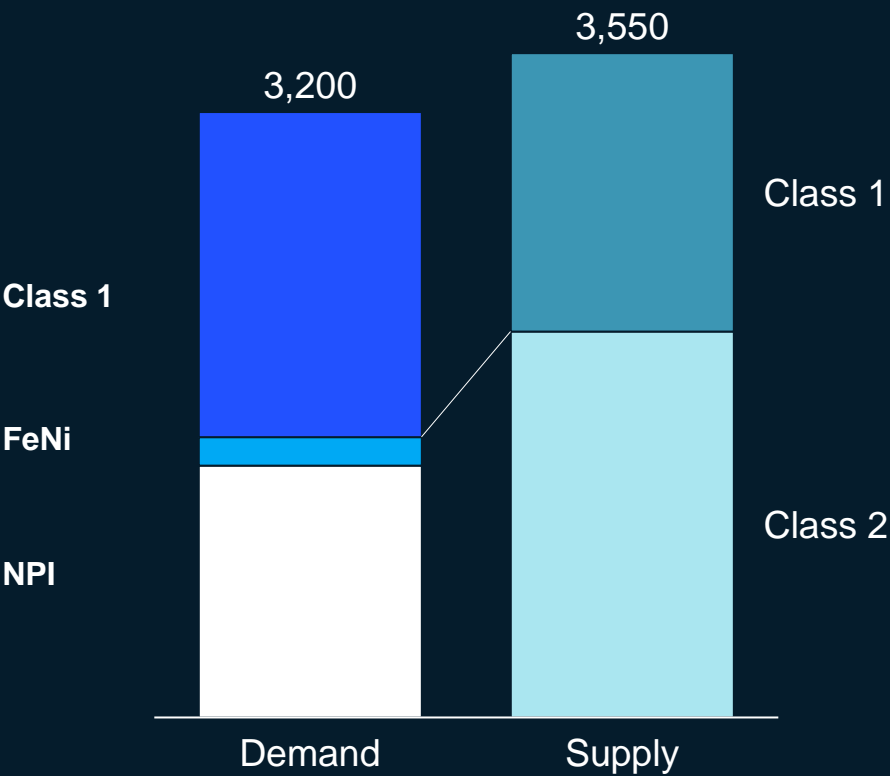
Total raw material demand share for batteries vs. other uses, percent



### 3. Nickel shortage would impact NMC cell cost most – more than other elements

Global resource balance 2025

Nickel market demand and supply 2030  
kilotons of refined metal





Nickel supply is tight but manageable in 2025, but today's supply projections reveal the risk of a shortage in 2030

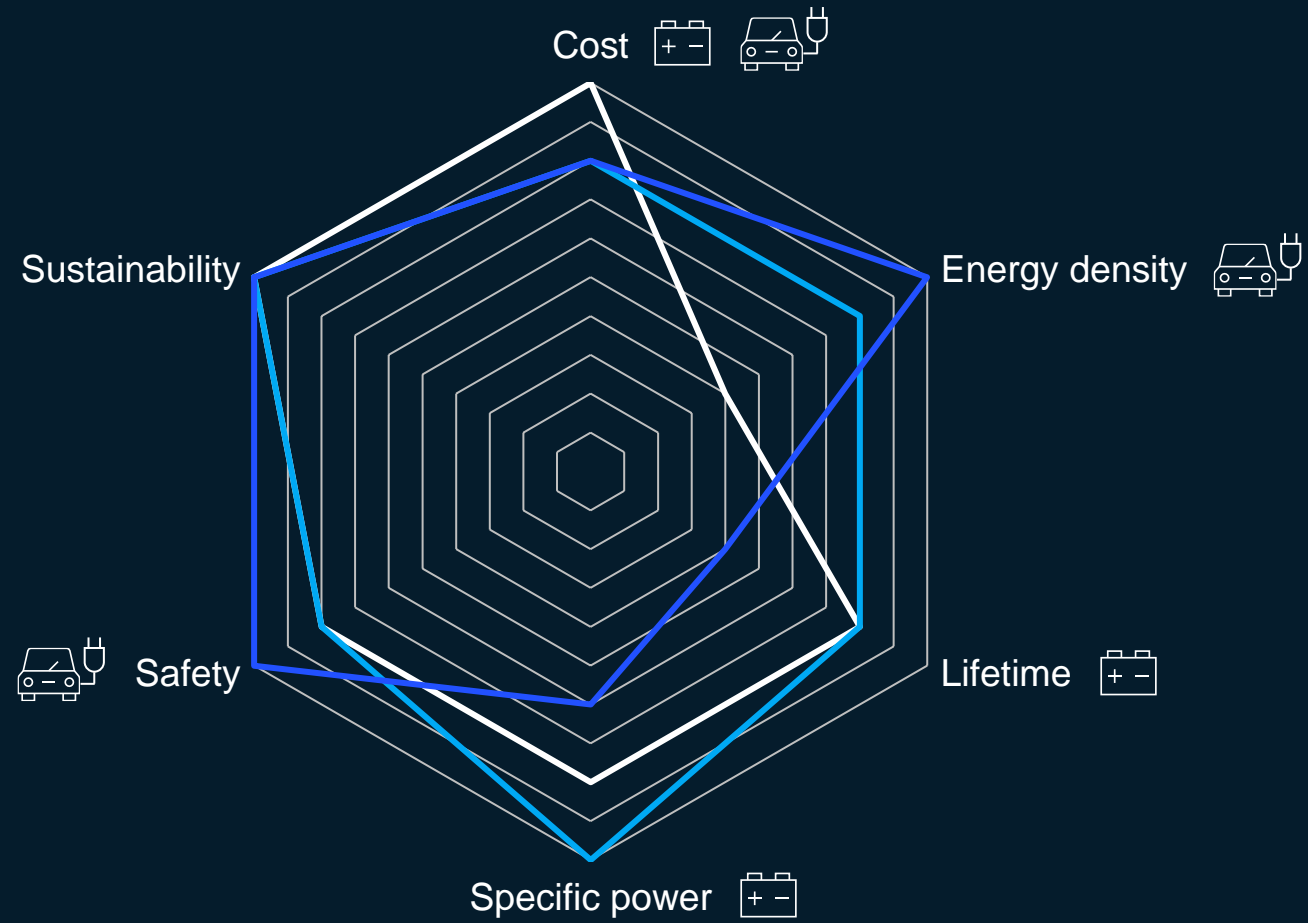
Battery cell cost+, 2025 China 10 GWh p.a. factory  
USD/kWh

Co price, USD/lb	Ni price, USD/kg		
	21	+100%	+200%
41	84	97	112
+100%	86	100	114
+200%	88	103	117

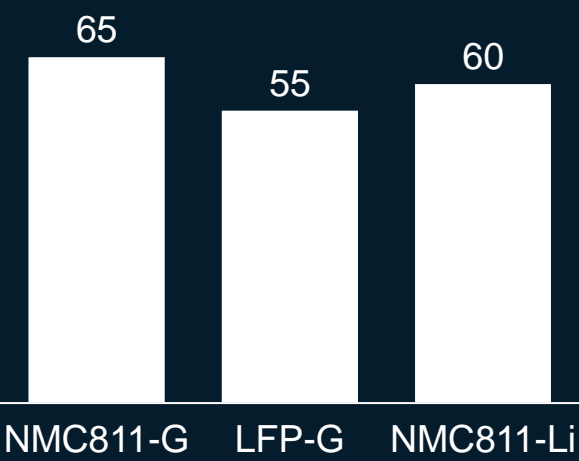
# 4. LFP fits needs of stationary storage at best cost, while solid states respond to future e-mobility needs

Illustrative  Top 3 parameters for EVs  Top 3 parameters for ESS

— LFP-G — NMC-G — NMC-Li



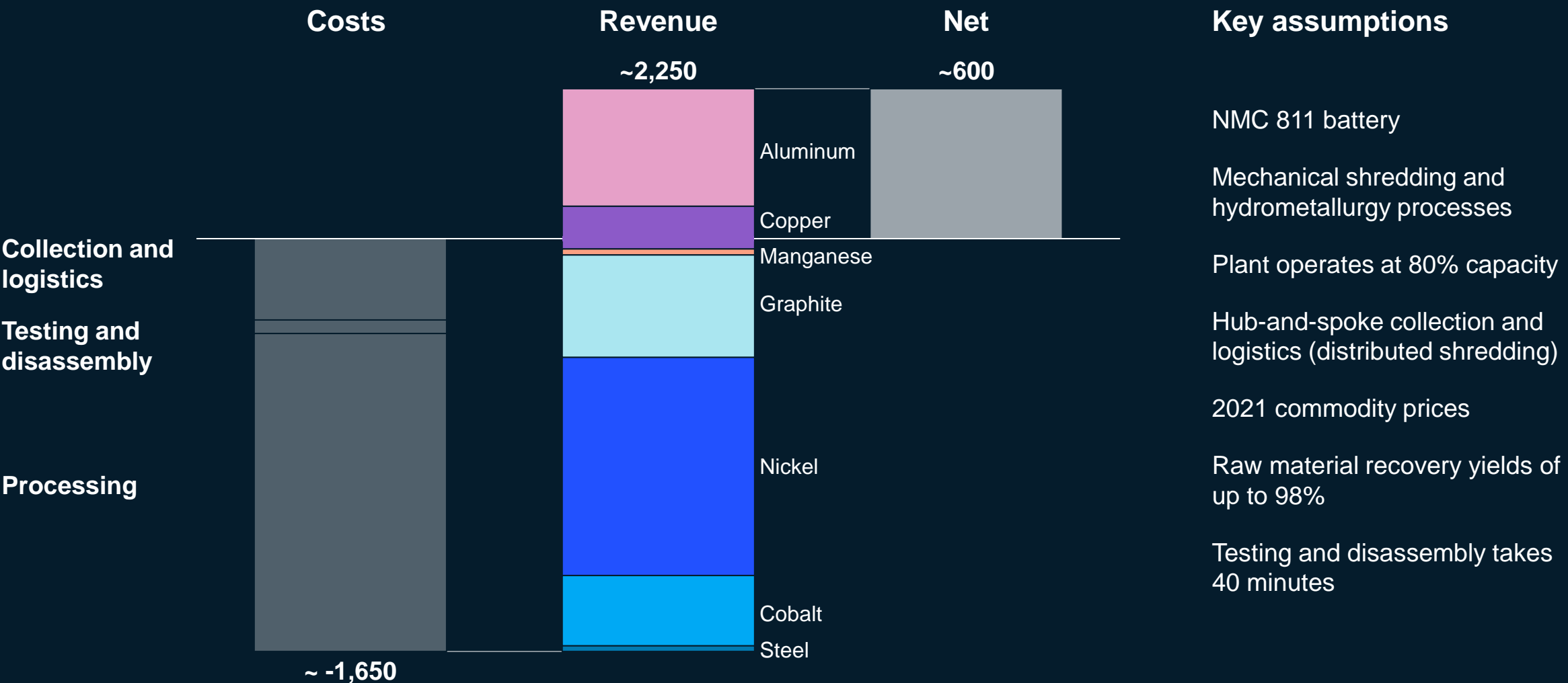
Estimated battery cost  
2030 USD/kWh



For ESS applications, LFP is a more interesting choice than NMC with Li anode (with solid-state electrolyte or otherwise)

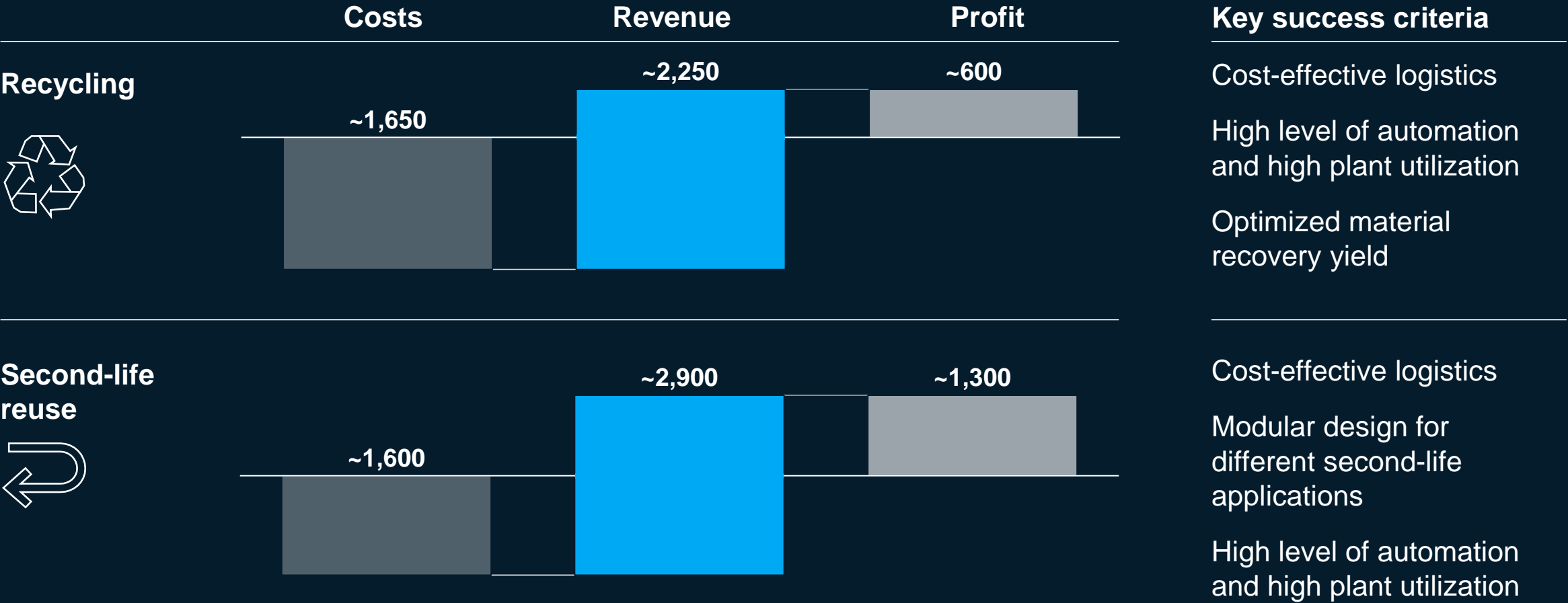
# 5. With the right business setup and battery technology, recycling can become a profitable business by 2025

Recycling business case, USD per 80 kWh NMC811 battery



# 5. Profitability of second-life re-use business models depends on operational excellence and customers' willingness to pay

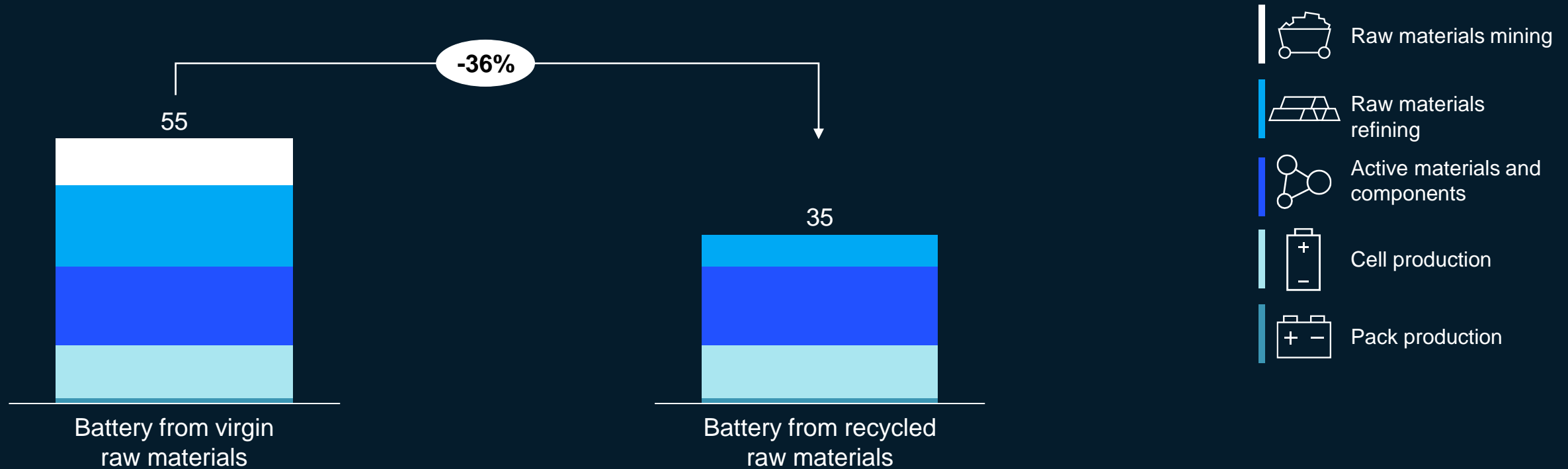
Recycling in comparison to remanufacturing, USD per 80 kWh NMC811 battery



## 6. Recycling of battery raw materials can reduce the battery production CO<sub>2</sub> footprint by >30%

Example for NMC622, 2020

Total CO<sub>2</sub>e production emissions caused by battery production<sup>1</sup>, kgCO<sub>2</sub>e per kWh

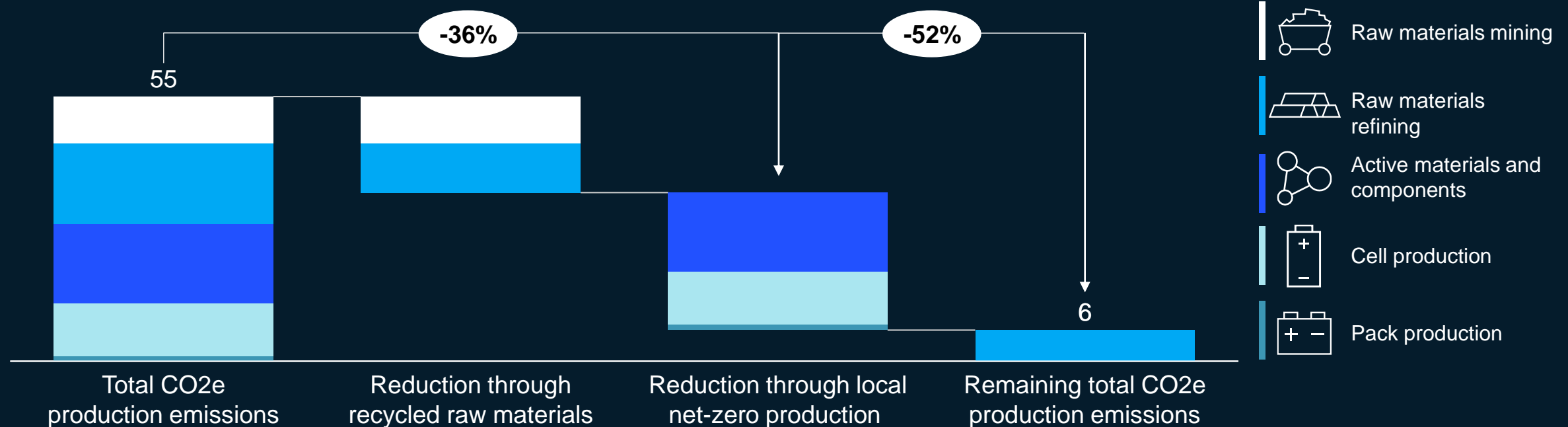


1. Assuming mechanical and hydrometallurgical recycling processing

## 6. Local net-zero production can reduce total battery CO<sub>2</sub> footprint by an additional >50%

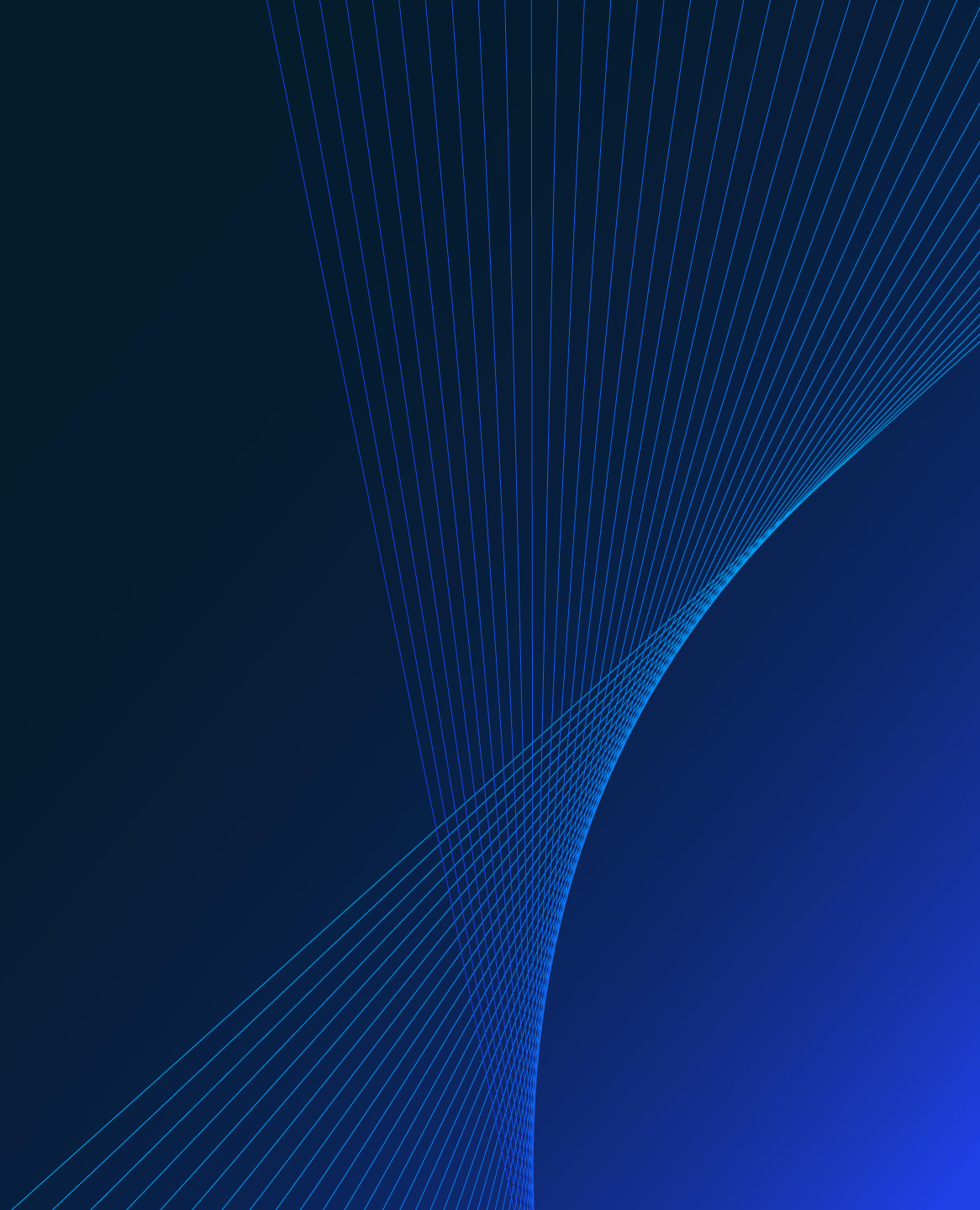
Example for NMC622, 2020

Total CO<sub>2</sub>e production emissions caused by battery production<sup>1</sup>, kgCO<sub>2</sub>e per kWh



1. Assuming 100% of active materials, cell, and pack production in Europe, excluding application and 2<sup>nd</sup> Life/ recycling

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& Company



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