



8th ANNUAL

SOLAR FINANCE & INVESTMENT EUROPE

3 - 4 FEBRUARY 2021 | London UK, Park Plaza Victoria

PARTNERSHIP
PROSPECTUS

THE ONLY MEETING PLACE FOR EUROPEAN INVESTORS AND FINANCIERS TO FIND PROJECTS

PREVIOUS SPONSORS INCLUDE:

Lead Sponsor



SMARTENERGY

Platinum sponsors



HUAWEI

+KNES

TrinaSolar

Gold Sponsors



Jinko Solar
Building Your Trust in Solar

Silver Sponsors



solarcentury



Supporting Sponsors



Exhibitors



Prediktor

Networking Drinks Sponsor



For further information contact Paul Collinson  pcollinson@solarmedia.co.uk | Jo Wilkinson  jwilkinson@solarmedia.co.uk

#SFIEurope

The Business Of Solar Is Changing – Are You Ready For The Next Decade!

The covid19 pandemic has reaffirmed government commitments to decarbonise energy with announcements delivered over 2020 for more aggressive targets, tenders and the approval of support mechanisms such as the Irish RESS scheme. Renewables have proven to be a safe haven for some investors with deals staying buoyant in many markets throughout the summer of 2020 and new opportunities are arising for investors to diversify into complimentary technologies such as storage, wind and hydrogen as well as services such as flexibility markets.

In 2021 we show attendees what's next for the sector, where to invest and how to maximise revenue from assets.

Solar Finance & Investment Europe is the meeting place for institutional investors, sovereign wealth funds, solar, wind and storage funds, developers and large energy buyers to do business. Always senior, packed with the very people at the forefront of the energy transition, this is the meeting serious contenders start their year with. 2021 is no exception!

Are you an innovator, disrupter, market leader or trying to grab market share? We have the perfect environment to accelerate your business and make the right connections with reliable companies. As you navigate through this partnership prospectus, we outline the benefits and reason why you should sponsor!

Join us at the Solar Finance & Investment Europe Summit to help influence the future direction and speed of Solar investment across the UK & Europe.

Paul Collinson | Commercial Director, Solar Media



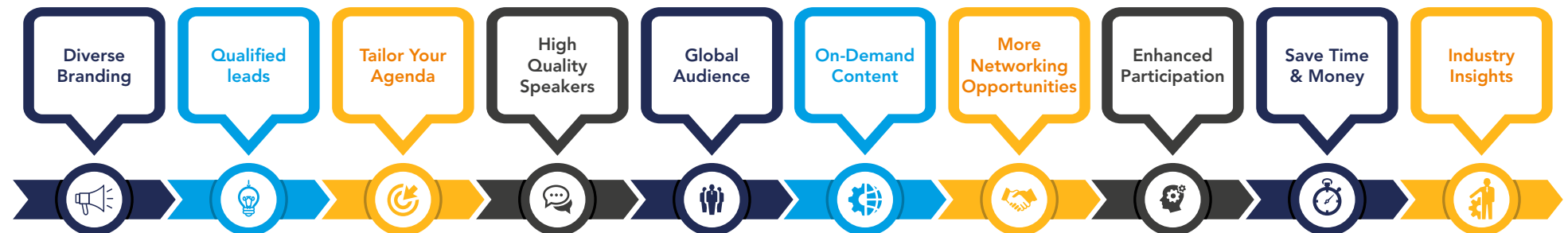
☎ 44 (0)207 871 0159

☎ +44 (0)7827 885311

✉ pcollinson@solarmedia.co.uk

THE BENEFITS OF GOING HYBRID

Solar Finance & Investment will run as a hybrid conference with a limited number of premium tickets for face-to-face networking and meetings and the option of streaming sessions online for those who can't make it to London.



WHAT CAN YOU EXPECT FROM A HYBRID SUMMIT?

Solar Media has invested in a new and exciting Hybrid event management platform where we can offer all the functionality required to ensure a successful event for all participants at a time when we may be restricted by budget, venue and travel restrictions or health concerns.

The **Solar Finance & Investment Europe Summit** will allow attendees, sponsors, exhibitors, and speakers to meet in person as well as in a secure online space where we can present, showcase, learn, network, and discuss business.

Hybrid events are a reality and here to stay, and, more importantly, will provide you - our sponsors - an opportunity to super-charge sales and marketing efforts.

We are committed to delivering ROI and optimising your time and budget; whether you want to fuel a sales team with new leads, heighten your brand or launch new products, no one is better placed to help than our team.

Meeting
Hub

Interactive
Presentations

Speed
Networking

Exhibitor
Marketplace

Virtual
Sessions

+ So Much
More



Timeline



Networking
Groups



One-to-One
Meetings



Live
Sessions



Workshop
Sessions



Concurrent
Sessions



ePosters



Exhibitor
Marketplace



Meeting Hub



Built on EventsAIR's comprehensive 6th Gen platform using the latest in web technology



Optimised for live, virtual or hybrid events delivering a feature rich productivity tool set



A seamless & secure user experience from initial contact through to the Solar Finance & Investment Summit

The Event Where Investors & Developers Meet To Do Business

WHO WILL YOU MEET?

**BUYSIDE
65%**

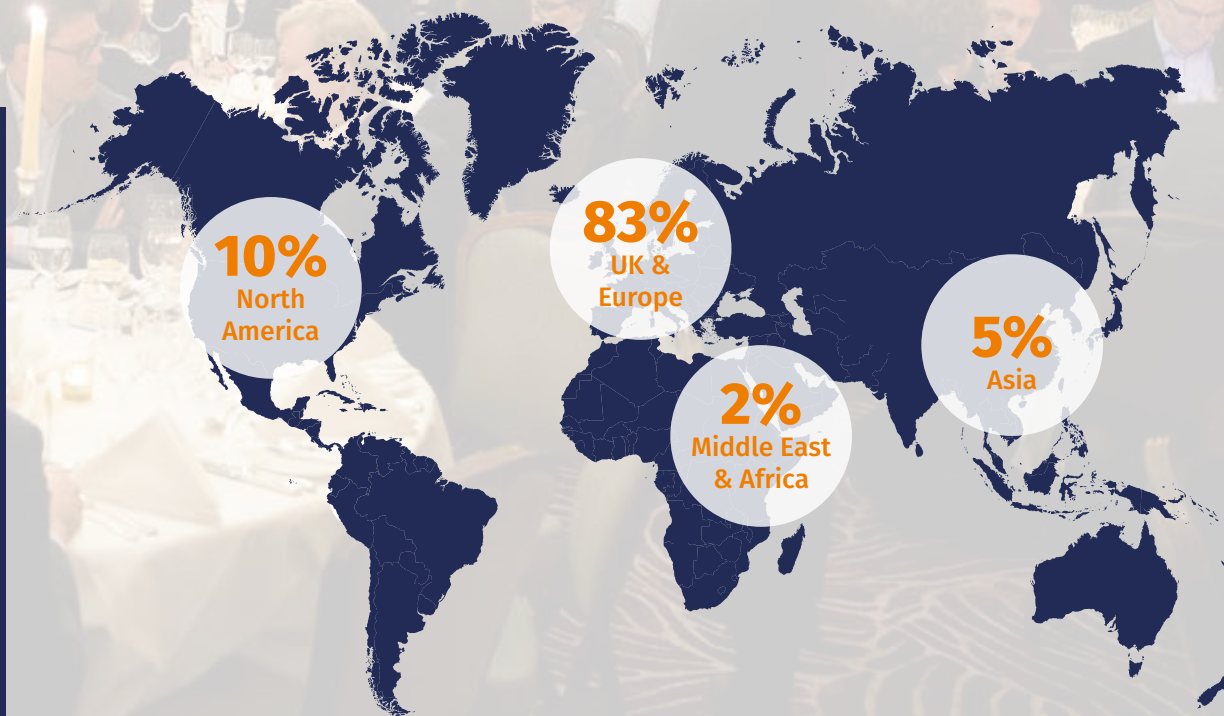
Investment Banks
Institutional Investors
Private Equity
Funds
Regional Developers
International Developers
Energy Buyers
Local & National
Government
Asset Owners
Land Owners

**SELLSIDE
30%**

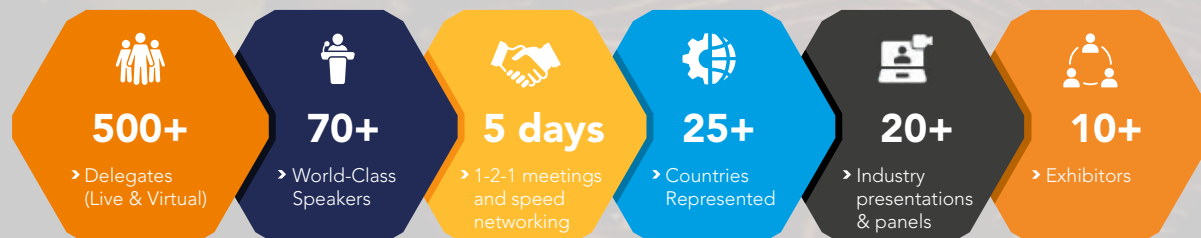
Solar Manufacturers
Energy Storage
Manufacturers
O&M Companies
EPC s
Law Firms
Consultancies
Software Companies
Testing & Certification
Analysts

**POLICY MAKERS
5%**

ATTENDEES BY REGION



EVENT IN NUMBERS



Delegate Profiles



JOB TITLES

Analyst
ANB-R
Asset & Finance Director
Asset Manager
Assistant Underwriter
Associate
AVP Strategic Development
Banker Renewable Energy
Broker
Business Development Manager Europe
Business Development Director
CCO
CEO
CFO
Chief Investment Director
Chief Investment Officer
Chief Legal Officer

Chief Operating Officer
Chief Strategy & Procurement Officer
Chief Strategy Officer
Commercial Director, Renewables
Construction & Power Underwriter
Consultant
COO
Corporate Finance Director
CTO
Delivery Project Manager - New Technologies
Derivatives Sales
Development & Financing Executive Director
Director - Finance and Controlling
Director International development
Director of Corporate Finance

Director of Investor Relations & Fundraising
Director Southern Europe
Director, BlackRock Infrastructure
Director, Business Development
Director, Private Equity
Director, Project & Infrastructure Finance
European Head of Power & Renewables
Executive Director, Infrastructure Practice
Executive Director, Power & Renewables Infrastructure Industry Group, Real Assets
Export Origination & Structuring Manager
Finance and M&A Director
Fund Manager

General Manager
Global Head of Project Finance, Asset and Specialized Lending
Global Head of Solar and Energy Storage
Global Operating Officer
Global PV Inspection Manager and Certifier
Head of Business Unit Trading & Origination
Head of distributed energy
Head of Energy
Head of Infrastructure
Head of Infrastructure Investment Team
Head of Origination and Trading
Head of origination, project finance
Head of Performance, Renewables
Head of Project Finance

Head of Solar and Storage O&M
Head of Solar PV; M&A and Financing
Head of Strategy, Analysis and Origination
Head of Technical Service EU
Head of U.K. PPA
Head of UK solar
Investment Director
Investment Manager
Investments | Structured Finance
Lawyer
Manager, Renewable Energy
Managing Director
Managing Director, Energy & Infrastructure
Managing Partner

Previous Attendees

220+
COMPANIES
PARTICIPATED!

3E	Cobra Instalaciones y Servicios SA	GreenEnco	Limes Renewable Energy	Solar Ventures SpA
Aanchal solar system	Copper Consultancy	Greensolver	M&G Investments	Solarcentury
Aberdeen Standard Investments	Cubico Sustainable Investments	Greentech Projects GmbH	Macquarie Bank	Solarif Insurance
ABN AMRO	DC Advisory	Greentech Services Limited	Marubeni	SOLIDO ENERGY
Above Surveying	DELA Energy	Gresham House	Mason Hayes & Curran	Sonnedix
AcAp Advisory	Diamond Generating Europe Limited	GRIDSERVE	MERCADOS ARIES INTERNATIONAL	SparkSpread
AFRY Management Consulting	DLA Piper	Grüne Energien Solar GmbH	Natixis Global Asset Management	Statkraft
Alectris	DNV GL	Grupo Gransolar, S.L.	Natural Power	Stäubli AG
Alexa Capital LLP	DuPont Photovoltaic Solutions	Hamilton Court FX	Nephila Climate	SUM INTERNATIONAL CONSULTING LIMITED
Allianz Capital Partners	Eclipse Power	Hero Future Energies Global Limited	Next Energy Capital	Sumit Joshi
Allianz Insurance PLC	ECOENER, SL	Heron Solaris Pvt Ltd	NexTracker	Sunday Polska sp.z o.o.
Allied Irish Bank, plc	EDF	Horizons Tower Ltd	Nordic Solar	SUNEL UK LIMITED
Almaden Emirates Fortune Power LLC	Efacec	Horus Capital	NTR plc	Sungrow Iberica S.L.U.
AlSi Consulting Limited	EFG Hermes Investment Bank	Huawei Technologies (UK) Co. Ltd.	Obton	Suntech Power Development B.V
Alta Capital	Ekon Strategy Consulting	I Squared Capital	Octopus Investments	Sustainable Development Capital LLC
Alternus Energy Inc	Elgin Energy Esco Ltd	IBC SOLAR Energy GmbH, Germany	Oriano Solar	Talanx Asset Management
Alteso	Elona Capital	IBERDROLA RENOVABLES INTERNACIONAL S.L	Origis Energy	Telles de Abreu e associados, sociedade de advogados, SP, RL
Amberside Energy	Energy Transitions Commission	ICIS	Our New Energy	Tevali partners
Ampt, LLC	Engie	Ideematec GmbH	Pexapark (UK) Limited	The Renewables Consulting Group (RCG)
Apren	ENTRICITY	Ilia Energy Hellas	PHL UK Ltd	Transport for London
AREAM GmbH	Envision Digital	Inaccess	PJT Partners	Trina Solar
Atmosclear Investments Ltd	Epsilon Generation	innogy SE	Podilsky Energoconsulting	Triodos Bank
Aurora Energy Research	Ernst & Young	Investec Bank PLC	Prediktor AS	TUV Nord
Axis Capital	Esparity Solar	Investment Capital Ukraine	PSH Operations	UKA-Iberia S.L.
Banco Sabadell	European Bank for Reconstruction and Development (EBRD)	Island Renewable	Q-Energy Private Equity	United Green
Bank of Ireland	Everoze	J.G. Carlin & Co. Limited	Quintas Energy	VALOREM SAS
Bank Vontobel AG, Investment Banking	Eversheds Sutherland LLP	JA Solar	Radian Generation	Vector Cuatro
Baringa	Everwood Capital	Japan Electric Power Information Center	Raycatch	VesBox
Belectric	Fichtner GmbH & Co. KG	JCM Power	REF-E SRL	Vikram Solar Limited
Better Energy A/S	Firstland General Services Limited	Jinko Solar	Regulatory Authority for Energy of Greece	Visio Partners Ltd
Bird & Bird	Foot Anstey	k2 management	Renesola Power	Voltaia
BlackRock UK	Foresight Group	Kaiserwetter	Renewable Energy Systems	VR Capital Group
Bloomberg New Energy Finance	Forto advisory Ltd	Kenlov Energy	Repsol	W.L. Gore & Associates
Blue Elephant Energy AG	Gazprom	Keppel Renewable Energy Pte Ltd	RES GROUP	Water Wheel Green Securities
Bluefield Partners LLP	GCL System Integration Technology GmbH	KGAL GmbH & Co. KG	RINA Consulting Ltd	Wessex Solar Energy
BNRG Renewables	Glennmont Partners	Kinesis Enerji	RODINA EG	Willis Towers Watson
BP	GlobalData	Kingspan Energy	S&P Global Market Intelligence	Wood Group PLC
Burges Salmon LLP	GPP	Kiwoom Securities	Santander Technology	WSP
Canadian Solar	Gransolar Desarrollo y Construcción SLU	KNESS	Shanghai Electric Investment Co., Ltd.	Zeigo
Capital Dynamics	GREEN HORIZON RENEWABLES	Korea Trade-Investment Promotion Agency	SkyPower	Zouk Capital
Centrica	Green Power Monitor	LCF Alliance	Smartecon	
Citadel	Greencells Group	LevelTen Energy	Smartenergy Invest AG	
CLERE AG	Greencoat Capital LLP	Lightsource BP	SmartestEnergy	
CMS Rui Pena & Arnaut			SMBG	



The **Solar Finance & Investment Europe Conference** includes multiple streams filled with developers, financiers, utilities, investors, energy buyers and policy makers.

2021 Agenda to will be released 4th September



**EVOLVING DEAL
STRUCTURES**



**WINNING BUSINESS
IN 2021**



**NEW BUILD MARKETS:
WHERE NEXT?**



**CO-LOCATION OF
SOLAR & STORAGE**



MERCHANT EXPOSURE



**TRADING SOLAR
ENERGY**



**LATEST TENDERS AND
REGULATION**



**HARNESSING
THE POWER OF
DIGITIZATION**



**M&A AND INVESTMENT
STRATEGY**



**FLOATING SOLAR
OPPORTUNITIES**



O&M CHALLENGES



**DEEP DIVE INTO BI-
FACIAL AND TRACKERS**

Previous Speakers Include

**80+
SPEAKERS!**

SEE FULL LIST >>



ABID KAZIM
CEO
WISEENERGY GROUP



ALEJANDRO CIRUELOS
Managing Director, Project &
Acquisition Finance
SANTANDER



ANTHONY DOHERTY
Group Finance Director
NTR



ANTONY RAYMOND
Director of Legal Services
THE PENSIONS REGULATOR



BEN GUEST
Fund Manager, British Strategic
Investment Fund Head
GRESHAM HOUSE NEW ENERGY



BRUCE DOUGLAS
Deputy CEO
SOLAR POWER EUROPE



BRUCE HUBER
ALEXA CAPITAL



CARLOS REY MICOLAU
Director
FORESIGHT



CHRIS HEWETT
CEO
**THE SOLAR TRADE
ASSOCIATION**



DAVID KEMP
Director Project & Infrastructure -
Fixed Income
M&G INVESTMENT



DAVID SWINDIN
Managing Director, Head of EMEA
CUBICO



DECLAN O'HALLORAN
Managing Director
QUINTAS ENERGY



DUNCAN BOTT
Partner
LCF ALLIANCE



FELICITY JONES
Partner
EVEROZE



HANNAH STAAB
Senior Due Diligence Advisor
NATURAL POWER



GILES CLARK
CEO
ALSI CONSULTING LIMITED



GIOVANNI TERRANOVA
Managing Partner
BLUEFIELD



JAMES SIBONY
CEO
ESPARITY SOLAR

Sponsorship Benefits

We are committed to delivering ROI and optimising your time and budget; whether you want to fuel a sales team with new leads, heighten your brand or launch new services, no one is better placed to help than our team.

INNOVATION & SHORTEN SALES CYCLE

- Access to a wider audience of relevant companies and decision makers
- Showcase multiple products and services through the virtual exhibition

RELATIONSHIP BUILDING

- Dedicated speed networking
- Matchmaking service and guaranteed meetings
- Invite your target client list as guests

LEAD GENERATION

- Fully enabled lead capturing service
- Secure 1-2-1 meeting hub to arrange meeting with qualified attendees
- Upload and display abstracts or whitepapers through the ePoster Zone

THOUGHT LEADERSHIP

- Interact with world class speakers unable to travel to the event in person
- Form networking groups with a targeted audience
- Demonstrate thought leadership through panel participation or a dedicated presentation

BRAND RECOGNITION

- Enhanced online platform branding will maximise awareness
- Interact with Solar Media's editorial team and feature on relevant news site**
- Company logo & link to be included in all HTML email campaigns

What Our Attendees Say

Solar Finance is the place to be for anyone interested in solar projects and financing in Europe, not only for the networking opportunities, but also for the valuable information shared at the presentations.

**DANIEL PÉREZ, PPA LEAD & CHIEF
LEGAL OFFICER, HOLALUZ**

Solar Finance: the best conference in the European solar landscape.

**ALBERTO PATURZO, INVESTMENT
DIRECTOR, BLUEFIELD**

Key decision makers from each organization attend the meeting, very effective.

**DAVID ARMANINI, MANAGING
DIRECTOR, PROTHEA**

A topical, well attended and delivered conference which has established itself as a key event in the European solar/renewable energy finance calendar.

**PHILIP BAZIN, ENVIRONMENT TEAM
MANAGER, TRIODOS BANK NV**

Very well organized event that will give your business a boost.

**JOOST LEENDERTSE, FOUNDER,
LEENDERTSE INVESTMENTS**

This conference was mainly more useful than others to me because of the diversity of attendees and speakers among investors, project developers and financial institutions.

**SILVIO VENTURA, EXECUTIVE DIRECTOR,
OCA GLOBAL - CONSULTING &
TECHNICAL ADVISORY**

Sponsorship Options

	HOST £50,000	DIAMOND £35,000	PLATINUM £25,000	GOLD £20,000	SILVER £15,000	BRONZE £12,000	SUPPORTING £8,000	EXHIBITOR £6,000
CONFERENCE INFLUENCE								
Opportunity to Chair the event	✓							
Keynote Solo presentation	✓	✓						
Keynote Panel position	✓	✓						
Solo presentation			✓ Day 1	✓ Day 1	✓ Day 2			
Panel position			✓		✓	✓	✓	
Editorial Q&A	✓	✓	✓	✓	✓			
Pre-event Webinar	✓	✓	✓					
ENTRANCE & ONSITE BRANDING								
Exhibition stand: Including Branded Back drop & Basic or Upgraded Furniture package	✓	✓	✓	✓	✓	✓		✓
Additional Branding: Tier 1	✓	✓	✓	✓				
Additional Branding: Tier 2					✓	✓		
Logo to appear on all event signage over 2 days	✓	✓	✓	✓	✓	✓	✓	✓
Advertisement in event app	✓	✓	✓	✓				
Profile and Logo in event app	✓	✓	✓	✓	✓	✓	✓	✓
MEETING & NETWORKING SERVICE								
Delegate passes	10	10	10	6	4	2	2	2
Access to the Event networking tool allowing you to set up meetings	✓	✓	✓	✓	✓	✓	✓	✓
Target account list research and VIP invite	✓	✓	✓	✓	✓			
Guaranteed meetings on site	15	15	12	10	8	3		
POST SHOW								
Full Event delegate list to be shared including: Full name, Company name, job title and email address.	✓	✓	✓	✓				
Sponsors Solo presentation or panel discussion participant list only to be shared including: Full name, Company name, job title and email address.					✓	✓	✓	
PRE-EVENT								
Company logo and profile to feature on our website	✓	✓	✓	✓	✓	✓	✓	✓
Reciprocal Website link to your home page from event website	✓	✓	✓	✓	✓	✓	✓	✓
Company logo and link to be included in HTML email campaigns	✓	✓	✓	✓	✓	✓	✓	✓
Promotion on relevant social media channels	✓	✓	✓	✓	✓	✓	✓	✓



ADDITIONAL BRANDING

TIER 1: GOLD LEVEL AND ABOVE.

- Networking Dinner
- Registration & Lanyards
- Drinks Reception
- Lunch
- WiFi
- Network Zone and Meeting App

TIER 2: SILVER LEVEL AND BELOW.

- Coffee Break
- Seat drop
- Delegate bags
- Sponsored gift
- Pre / Post event webinar
- Event guide
- Private meeting rooms

HYBRID (DIGITAL BRANDING)

- Virtual stand
- ePoster whitepaper uploads & 5 minute presentation
- Content Stream Sponsor
- Host Polls & Survey
- Gamification Sponsor
- Meeting Hub sponsor
- Speed Networking Host
- Private VIP Roundtable

Ticket Prices

PACKAGE	Only 100 tickets available at this price	Early Bird Price Ends 31 Dec	Standard Price 01 Jan - 03 Feb
SINGLE PASS	£899	£1,499	£1,799
3 FOR 2	£1,798	£2,998	£3,598
GROUP DISCOUNT (5 TICKETS)	£2,998	£4,895	£5,995

BOOK ONLINE >>

Payment terms. Please note that all prices include VAT if applicable and a £79 processing fee will apply to any invoices requested. All Early Bird prices, including Group Discounts, must be paid in full by deadlines provided above. No discount offers can be combined with any other offer. Please view our cancellation policy or email rmorrissey@solarmedia.co.uk for further information.





SOLAR FINANCE
& INVESTMENT
EUROPE

Gallery



Solar & Storage Finance Event Series



SOLAR & STORAGE FINANCE USA

16-17 November 2020
New York, USA



SOLAR FINANCE & INVESTMENT EUROPE

3-4 February 2021
London, UK



SOLAR & STORAGE FINANCE ASIA

7 - 8 July 2021
Singapore

Meet the team & get involved



Paul Collinson

Commercial Director

pcollinson@solarmedia.co.uk | t: +44 (0) 207 871 0159



Jason Andrews

Marketing & PR Enquiries

jandrews@solarmedia.co.uk | t: +44 (0) 207 871 0122



Jo Wilkinson

Head of Event Content

jwilkinson@solarmedia.co.uk | t: +44 (0) 207 871 0149



Ramsay McQueen

Sponsorship Sales Manager

rmcqueen@solarmedia.co.uk | t: +44 (0)207 871 0142



Anthony Epega

Business Development Manager

aepega@solarmedia.co.uk | t: +44 (0)207 871 0137



Rachel Morrissey

Operations Manager

rmorrissey@solarmedia.co.uk | t: +44 (0) 207 871 0161



William Ward

Audience Development Manager

wward@solarmedia.co.uk | t: +44 (0) 207 871 0122

EVENT
ORGANISER



SOLAR MEDIA
EVENTS | PUBLISHING | RESEARCH

IN ASSOCIATION
WITH



CURRENT[±]

