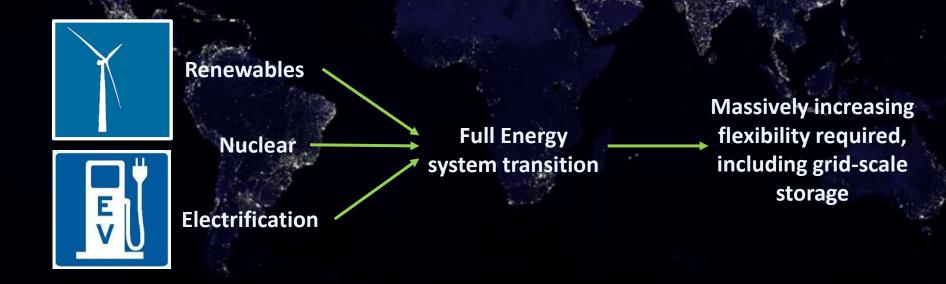


## Keeping the lights on







### **USPs**



### Technical Characteristics (USPs)

**Low levelised (lifetime) cost** of storage.

#### Rapid response:

Full rated power <1s

Long cycle life with no loss of performance.

(75,000 + cycles)

#### **High efficiency:**

80-90%. As good or better than all alternatives

#### **Versatile Power/Energy ratio:**

15 min to 4 hour output.

**Small footprint**: <30mx30m for 8MW facility. Can be sunk below ground. No locational constraint at new-shaft sites.

No parasitic loads, no standing losses, no depthof-discharge limits. No explosive chemistry risk.

### Why this matters

The key metric for comparing Energy Storage Technologies

Enables access to higher value revenue streams

Longer life is better value for customers

Reduced losses means more usable power

Future versatility is essential. Modular system proposed

New-shaft sites can be deployed exactly where storage is required, including urban sites.

Advantages compared to chemical batteries

**USPs** 





**Technical Characteristics (USPs)** 

Why this matters

FAST (<1s)

DURABLE (75,000+ cycles)

COST EFFECTIVE (LCOS <\$150/MWh)

Of-cischarge limits. No explosive chemistry risk.



## Competition (LCOS)

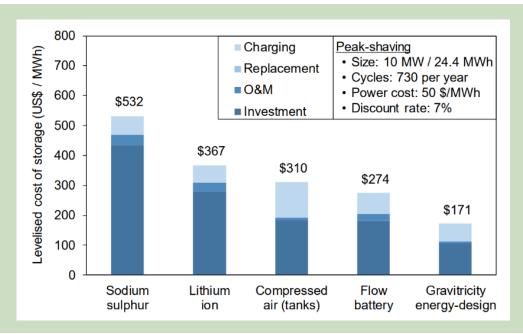


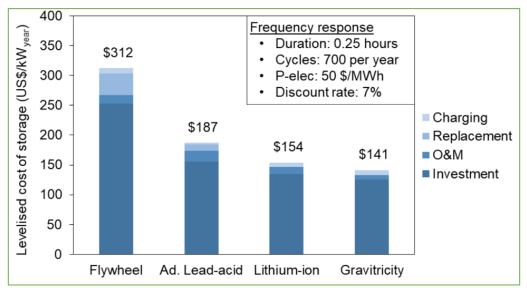
### **ENERGY**

Gravitricity multiple weight system designed for an output duration of 2.5-hours.

Graph shows the levelised cost of energy-designed Gravitricity systems and four other technologies for **peak shaving** applications.

Ref: Report *Levelised Cost of Storage for energy-designed Gravitricity storage systems,* O Schmidt, Imperial College. July 2019.





### **POWER**

Gravitricity single weight system designed for an output duration of 15-minutes

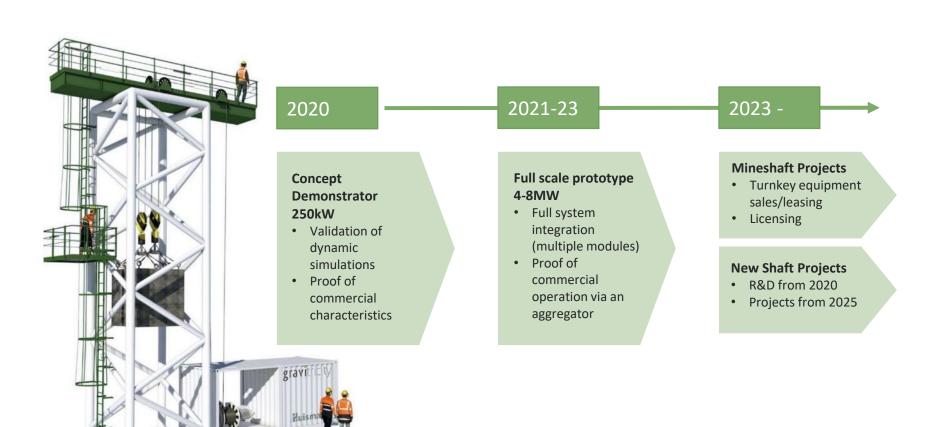
Graph shows the levelized cost of power-designed Gravitricity systems and three other technologies for **frequency response** applications.

Ref: Report *Levelised Cost of Storage for Gravitricity Storage Systems,* O Schmidt, Imperial College. March 2018.

CONFIDENTIAL Gravitricity 2020

### R&D Plan





250kW Concept Demonstrator Model Currently being manufactured

### Team



#### **Our Founders**



**Peter Fraenkel Technical Director** 



**Martin Wright** Chairman



**Charlie Blair Managing Director** 

Gravitricity's core team has 70+ years experience in renewable energy. Peter Fraenkel (Technical Director) and Martin Wright (Chairman) founded and grew Marine Current Turbines (MCT), the world's most successful tidal stream energy company. MCT was sold to Siemens in 2012. Before that Peter was a founder of IT Power and Martin a Navy Officer and Venture Capitalist. Charlie Blair (Managing Director) has worked in energy technology innovation for 15 years and has supported over 20 energy technology start-ups. He joined Gravitricity having been Head of Marine Energy at the Carbon Trust and an associate at Carbon Limiting Technologies.

#### **Internal Team**

Lead Engineer Miles Franklin joined from Dyson Engineering in 2016. Financial Director Edmund Papworth joined in late 2018, with Chief Technical Advisor Richard Montague starting in January 2019.

The team grew significantly in late 2019 and early 2020.



Miles Franklin Lead Engineer



**Edmund Papworth Finance Director** (Part time)



Richard Montague Chris Yendell **Chief Technical** Advisor (Part time)



Project Manager



**Ruth Apps Business** Development Manager



Alex Stallman Engineering Programme Manager



Steven Kirk Senior Mechanical Engineer



Mechanical Engineer

### **External Support**

External support is provided by specialist consultants and individual experts including: Shaft sinking and geology experts Robert Goodden and John Gleadowe, intellectual property advisor Lorne Byatt, patent attorney Michael Ellis and Huisman Equipment BV's Product Manager Cees Van Veluw who leads the Huisman-Gravitricity engineering collaboration.



Wardell Armstrong also provide specialist mine remediation and civil engineering consultancy support on existing-shaft project development and feasibility. In South Africa we are working with RESA and Caelulum (Max Carcas) to develop sites. Gravitricity also has working relationships with a number of universities.





### **Industrial Consortium**





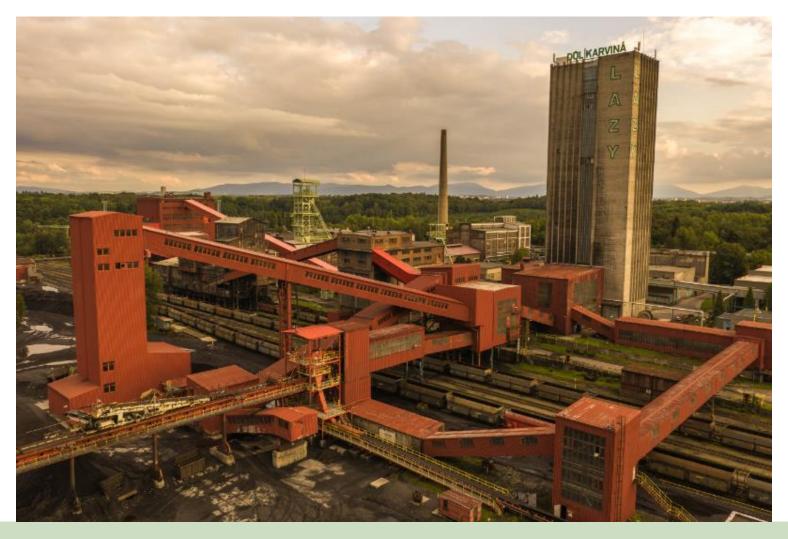


Gravitricity's consortium is centred around winch technology partner **Huisman Equipment BV**. Huisman are global lifting, drilling and subsea specialists and manufacture specialist cranes and handling systems from bases in the Netherlands, Eastern Europe, Brazil and China.

The Consortium will grow to include other OEM manufacturers and customers including **power companies** and **mining companies**.

## Early Market - mines

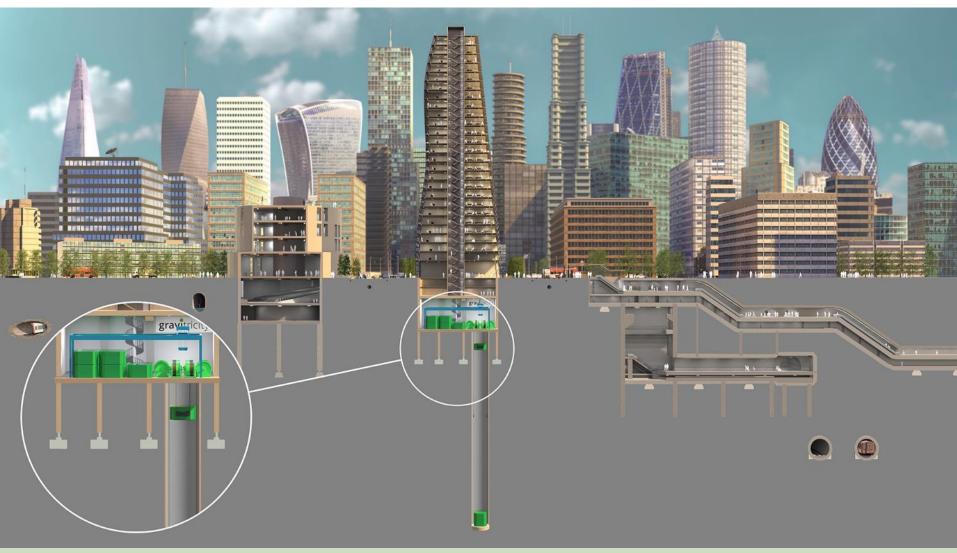




le Lazy Mine, Czech Republic

## Later Market – new shafts

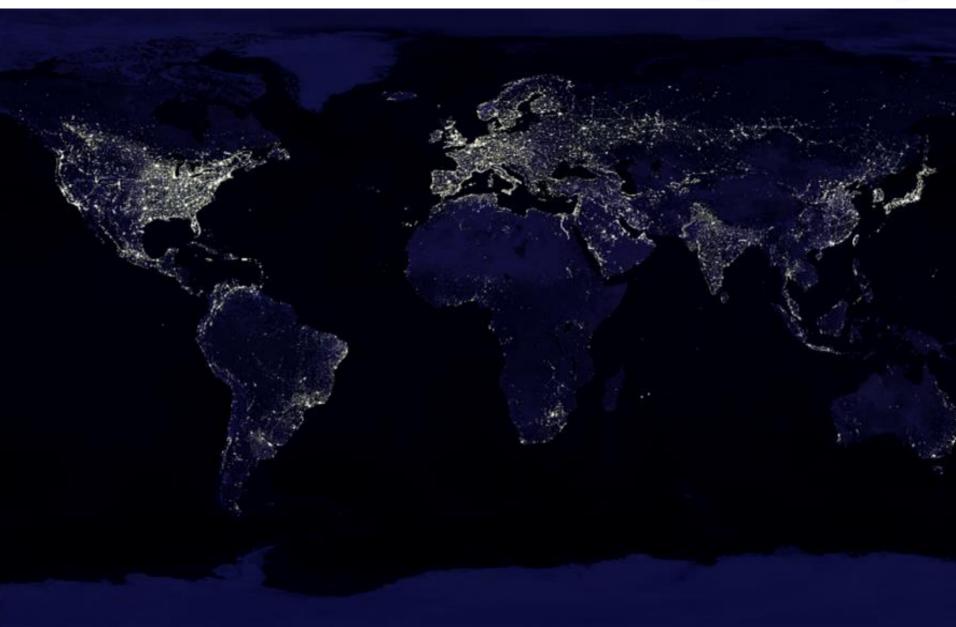




Wherever long-life storage is required

# Thankyou - Questions





## Thankyou - Questions



