



Refurbished Beds by Bed Tech

Experts and investors in healthcare



healthcare

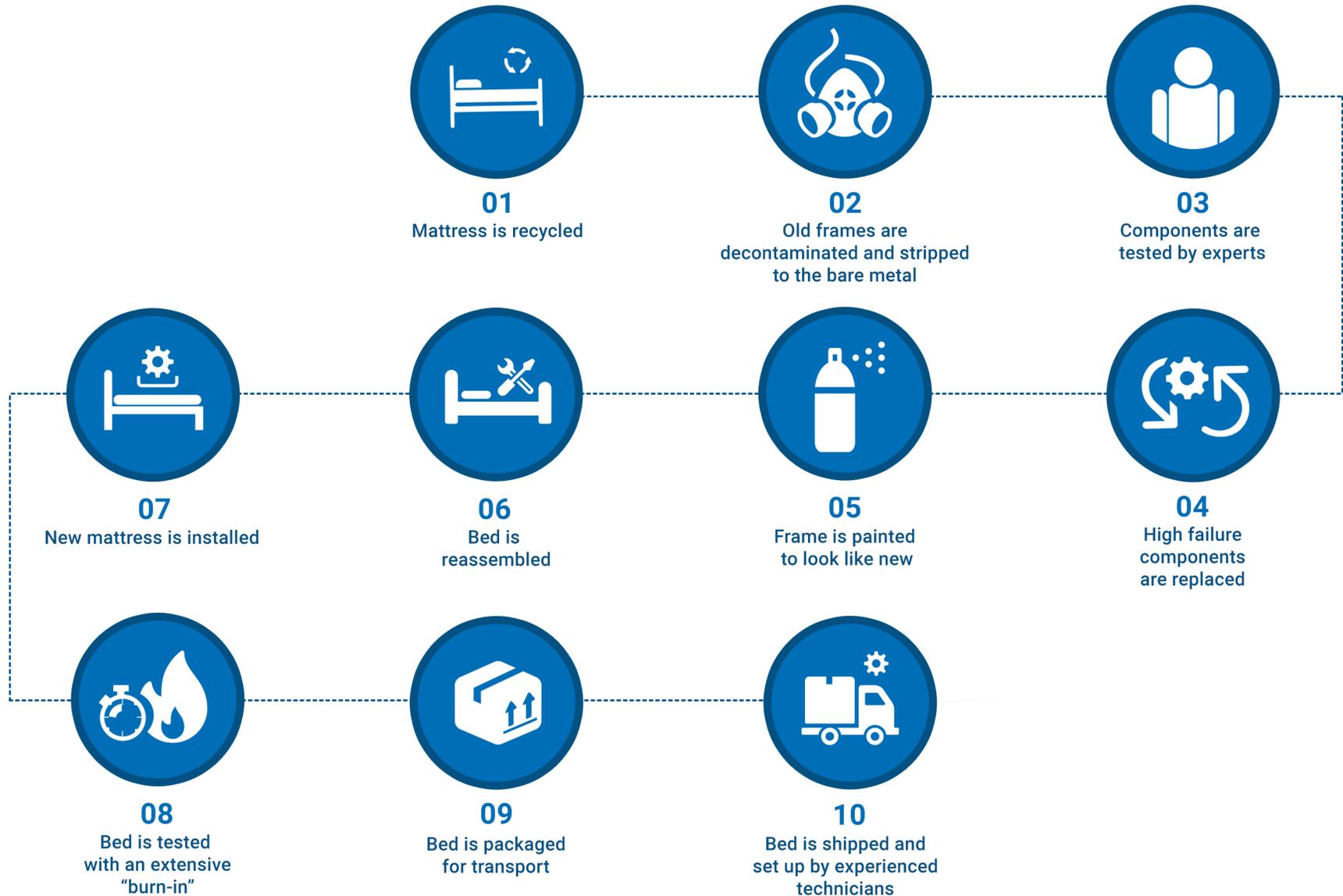
Overview

As the leading independent leasing company, Meridian makes acquiring equipment easy by providing you with lease, finance and quality refurbished options to meet your clinical and financial goals. We provide access to equipment without the burden of ownership so you can focus on saving lives while we focus on saving you money.

Meridian, in partnership with Bed Tech, provides the highest quality refurbished beds that are indistinguishable from new, at a fraction of the price, so you can ensure patient satisfaction and comfort.



Refurbishment Process



Care for Clean

One of the biggest threats in a hospital comes from hospital associated infection causing bacteria. To battle the bacteria, Bed Tech invented a process to coat bed rails and high-touch surfaces with a durable yet attractive copper coating.

Antimicrobial copper naturally kills more than 99.9% of bacteria¹ within two hours and continues to kill 99% of bacteria after repeated contamination. Copper is proven to continuously reduce contamination between regular cleanings in the fight to break the chain of infection.

Bed Tech is the only solution for 100% Antimicrobial coverage of high-touch surfaces on all acute-care bed makes and models. Copper bed rails are an option that can be added to any of the refurbished beds. The copper can also be applied to your existing beds and bed rails quickly and affordably, with very little downtime.

¹ <http://www.antimicrobialcopper.org/us/how-it-works>



Antimicrobial Copper Rails

Bed Tech's copper rails and encapsulation technologies are durable, permanent and suitable for any ICU, medical/surgical or specialty bed, regardless of make, model or feature set. In partnership with Bed Tech, Meridian Leasing can deliver a new or refurbished bed with copper railings, or can replace your current bed railings with copper railings.

Benefits of Bed Tech's copper railing:

- The only solution for 100% antimicrobial copper coverage of high-touch surfaces on all acute-care bed makes and models
- Antimicrobial copper is proven to continuously reduce contamination between regular cleanings in the fight to break the chain of infection
- Copper naturally kills more than 99.9% of bacteria¹ within two hours and continues to kill 99% of bacteria after repeated contamination
- Customized options to integrate antimicrobial technologies into hospital infection control programs
- Rails on exchange: Upgrade existing beds with pre-coated rails installed by experts, reducing downtime and the risk of infection



Advanta P1600

Low Acuity / General Medical Surgical Bed

The right balance between comfort and economy. A rejuvenated Hill-Rom Advanta P1600 from Meridian and Bet Tech is fully refurbished, includes a new mattress, and a 1 year parts and labor warranty.

Popular options include:

- In-bed scale
- Side rail communications
- ZoneAire sleep surface
- Antimicrobial copper railing

VersaCare

Medium-High Acuity / General Medical Surgical Bed

The go to choice for medium to high acuity patients. The Hill-Rom VersaCare is a flexible and reliable option for your medical & surgical needs.

Hill-Rom's VersaCare promotes patient safety, mobilization and skin care while assisting caregivers to make their jobs easier and safer.

Popular options include:

- Air mattress
- P500 wound care mattress
- Antimicrobial copper railing



Intensive Care Bed: TotalCare and TotalCare SpO2t

High Acuity / ICU Bed

High acuity patients require a high functioning bed. Hill-Rom's TotalCare line is a versatile and responsive system which enables caregivers to provide the best care to their patients.

Bed position and advanced mobility include: flat, reclined, seated and standing assist.

Popular options include:

- P500 wound care mattress
- CareAssist mattress
- Exit alarm
- Antimicrobial copper rail
- Bariatric widths available
- TotalCare SpO2t for long term ventilation





Affinity Birthing Bed

Specialty Bed

Proven design for a better birthing experience. Hill-Rom Affinity Birthing Beds are built from the ground up with the patient and caregiver in mind.

Meridian and Bed Tech deliver the best value with high quality refurbished birthing beds.

Models are available:

- Affinity II
- Affinity III
- Affinity IV

Stretcher

Specialty Bed

Hill-Rom Stretchers must accommodate patients in all conditions and allow caregivers to transport a patient safely and effectively through their facility.

From the basic to the IntelliDrive powered unit, Hill-Rom stretchers are industry leading in functionality and safety.



The Meridian Difference

Our financial incentives are aligned with you, our client. We help you acquire the right equipment at the right price. Meridian's subject matter experts review your equipment quotes against an extensive pricing database to be sure you get the right equipment at the lowest monthly cost. By investing our own capital and through our position in the secondary market, Meridian will give you the most competitive lease payments.

Through Meridian, you have access to an extensive inventory of high quality refurbished equipment that meets or exceeds OEM standards for performance and quality. We are able to guarantee our medical equipment and provide comprehensive parts and service contracts.

All refurbished beds include:

- 1 year parts and labor warranty
- New mattress
- Finance and lease options to make it affordable and easier to acquire

Since 1979, Meridian Leasing has been a leading independent equipment lessor in the US. Meridian Leasing is also a core member of Meridian Group International, which provides comprehensive IT solutions and services across four continents.



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