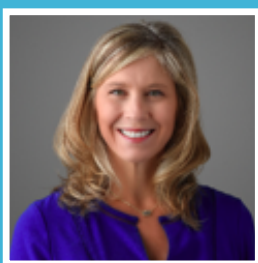


OIL & GAS NEWSLETTER

Welcome to the second edition of the Oil and Gas Newsletter, sharing inspirational stories of how leading organizations are disrupting the status quo to enable automation and innovation.

This edition shines a spotlight on supply chain orchestration and how Appian's low-code automation platform is helping oil and gas companies with their changing supply chain needs during these uncertain times.

We hope you find the newsletter information insightful—We look forward to connecting soon.



Jennifer Doyle

Jennifer Doyle | **Vice President** | Appian



CUSTOMER SUCCESS

SAP Integration

A multinational oil field service organization is using Appian's easy integration capabilities for a more flexible and future-proof alternative within their supply chain for job planning and service delivery.

The organization's previous solution was difficult to change and maintain and required coordinators and field personnel to re-key data into multiple systems. Appian quickly and painlessly unified the organization's SAP and related systems.

The change to a more streamlined system allows them to automatically keep project and job data in sync and increases the efficiency of the job planning and delivery process, enabling personnel to process more jobs in less time without sacrificing quality.

Read more about Appian's integration capabilities with SAP: www.appian.com/sap-datasheet

Operational Excellence in Asset Management

Organizations are looking to better monitor their assets in real time and improve enterprise-wide visibility across high priority assets including equipment, machinery, vehicles, and refineries.

Discover how Appian is transforming asset management with enhanced capabilities:

- Intelligent 360° view of assets
- Provide asset tracking and reporting of critical information to stakeholders
- Mobile-enable your frontline workforce
- Coordinate field resources and tools
- Extend and connect to existing systems

Learn more: appian.com/asset-mgmt



USE CASE

Fleet Management

Fleet managers today must ensure safety while operating productively and efficiently, complying with regulations, and maintaining lower costs. This proves challenging when organizations are dealing with outdated processes and systems for supply chain operations.

Appian eliminates the need for manual processes and spreadsheet tracking. With Appian, fleet managers have a unified, end-to-end view of operations, improving their decision-making capabilities, strengthening compliance, and maximizing efficiency.



Learn more about Appian's fleet management solution: appian.com/fleet-mgmt



THOUGHT LEADERSHIP

Authorization for Expenditure Transformation

It is crucial for organizations to be agile with their supply chain operations to stay competitive in today's market. Unfortunately, when trying to execute on new projects, hindrances often occur in the Authorization for Expenditure (AFE) process.

The AFE process at many oil and gas organizations is inefficient and ineffective at controlling costs. Current processes also lack the innovation necessary to help organizations maximize their financial discipline and performance and improve how projects are funded and capital allocated. In fact, 40 of the largest independent oil and gas producers collectively spent roughly \$200 billion more than they took in from operations.

With an automated and integrated AFE process, organizations can better predict costs, increase productivity and efficiency, and financially thrive.

Discover how new technologies can transform the AFE process in this whitepaper: appian.com/afe

The Future of Supply Chain Orchestration

In the wake of COVID-19, Oil and Gas organizations have had to take a hard look at how their supply chains operate, and what is needed for them to be successful going forward. Many are turning toward advanced technology solutions to unify and accelerate all areas of supply chain orchestration, including:

- Sourcing and procurement
- Logistics
- Asset management
- Demand and supply planning
- Quote-to-cash

Discover how Appian can transform supply chain orchestration with this ebook: appian.com/supply-chain-orch

If you have colleagues that would be interested in receiving future newsletters or want to update your subscription preferences, contact info@appian.com

Appian's low-code automation platform will help you deliver powerful applications faster to streamline your Oil and Gas operations. Interested in learning more?

Visit appian.com/oil-gas-info