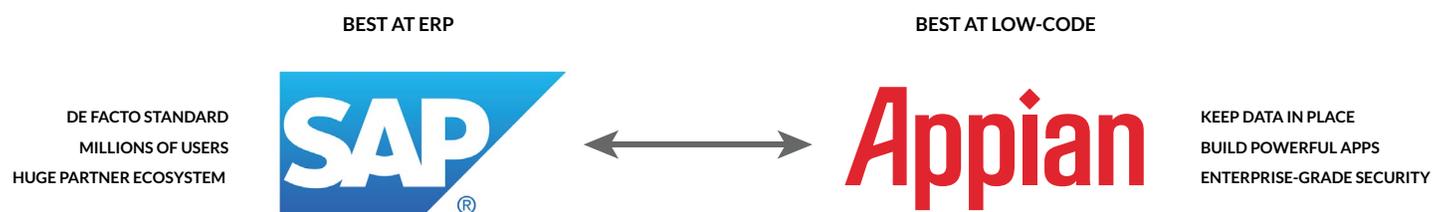


## Integrating Appian with SAP

Organizations across industries and functions—supply chain management, finance, human resources, manufacturing, procurement, product development, and more—use SAP as their Enterprise Resource Planning solution (ERP). SAP addresses many business needs, but organizations often have to customize their SAP solution to conform to the company’s operations. Fortunately, with Appian, you can quickly deliver applications to your users that extend your SAP business suite.



### Take SAP to the next level with Appian

Appian’s low-code platform provides out-of-the-box SAP connectivity to enhance your existing SAP investments. Appian is the digital layer that sits on top of your SAP solution to orchestrate, extend, and process-enable your SAP actions quickly and cost-effectively. Users can obtain necessary data from SAP without switching systems and instantly access their work from any browser or mobile device. You can have a combination of the best—data and processes, along with a low-code application development platform that can scale your ever-changing business demands.

*“Appian helped us accelerate our business operations and improve the overall customer experience. Mobilizing our field service teams and improving collaboration to resolve finance and repair issues allows us to be more responsive to our customers while running the business more efficiently.”* – IT MANAGER FOR SERVICES AND SOLUTIONS, FLOWSERVE

### Advantages

- **Keep your data in place** no matter where it’s stored. No migration needed.
- **Build powerful apps** through simple visual drag-and-drop tools without touching a line of code.
- **Accelerate deployment** in minutes through a guided wizard and built-in testing capabilities. Customers can go from idea to application as fast as 8 weeks.
- **Easily connect, scale, and future-proof** your applications with enterprise-grade security features.
- **Maximize and extend** your existing technology and systems to make the most out of your investment.
- **Operationalize leading technology** within your solutions including AI, Machine Learning, RPA, and IoT to keep up with constant change.

## Consider Integrating Appian with SAP across your business needs:

Improve Quality & Compliance	Provide Better Customer Experience	Increase Corporate Services Efficiency
<b>Regulatory Compliance</b> <ul style="list-style-type: none"> <li>• International and federal compliance filings and reports</li> <li>• Global trade export/import regulations and requirements</li> <li>• Procurement and acquisition compliance</li> <li>• Risk analysis</li> <li>• Third-party compliance management</li> </ul>	<b>Account Management</b> <ul style="list-style-type: none"> <li>• Customer on-boarding and off-boarding</li> <li>• Customer help desk and call center support</li> <li>• Customer order management</li> <li>• Vendor qualification and onboarding</li> <li>• Contract management</li> </ul>	<b>Finance</b> <ul style="list-style-type: none"> <li>• Processing &amp; exception handling</li> <li>• Purchase-to-pay to auto-match PO, invoice, and receipt</li> <li>• Record-to-report for account reconciliations</li> <li>• Purchase requisition approval process</li> <li>• Billing and dispute management</li> </ul>
<b>R&amp;D Product Development</b> <ul style="list-style-type: none"> <li>• New product development, introduction, and/ launch</li> <li>• Specification management</li> <li>• Product lifecycle and project management</li> </ul>	<b>Claims Management</b> <ul style="list-style-type: none"> <li>• Auto, home, life, and claims investigation and resolution</li> <li>• Adverse events and incident reports</li> <li>• Product returns, refunds, and exchanges</li> </ul>	<b>HR</b> <ul style="list-style-type: none"> <li>• Recruiting and talent management</li> <li>• On-boarding and off-boarding</li> <li>• HR Planning</li> </ul>
<b>Quality Control</b> <ul style="list-style-type: none"> <li>• Site inspections for retail stores, manufacturing sites, and remote fields</li> <li>• Distributed work coordination with mobile paperless forms</li> <li>• Materials Pipeline Management</li> </ul>	<b>Marketing &amp; Advertising</b> <ul style="list-style-type: none"> <li>• Marketing request management</li> <li>• Campaign management</li> <li>• Marketing materials management</li> <li>• Rebate processing</li> </ul>	<b>IT</b> <ul style="list-style-type: none"> <li>• IT service management</li> <li>• Auto-provisioning and monitoring</li> <li>• IT asset lifecycle management</li> </ul>

## How Our Customers Use Appian



Appian provides Flowserve, a single interface to connect and unify data across their ERP systems to improve visibility into customer disputes. The Flowserve finance team proactively manages, escalates, and resolves invoice disputes—further cutting resolution time in half and moving millions of dollars into revenue.



GRDF operates the largest natural gas transmission network in Europe, with over 11 million customers. With Appian, GRDF replaced four legacy applications and automated over 1 million processes to improve how they facilitate 80,000 gas network connections per year. This ensured they could deliver faster and better service to gas suppliers and their customers while complying with rigorous safety and quality standards.

### LEADING SEMICONDUCTOR COMPANY

A leading semiconductor company runs its operations on SAP, but they needed a way to deliver innovative solutions with greater flexibility and efficiency. Using Appian, the company delivered an application for 3,000 engineers to manage their materials requests with outside suppliers and better track inventory and parts. They have since deployed 22 enterprise applications, saving \$6 million in operational costs.



Appian provides a leading low-code software development platform that enables organizations to rapidly develop powerful and unique applications. The applications created on Appian's platform help companies drive digital transformation and enable competitive differentiation.

For more information, visit [www.appian.com/operational-efficiency](http://www.appian.com/operational-efficiency)